

EXERCISE

INVESTOR RIGHTS AGREEMENTS

Background

You've been assigned to a Series A financing for Wave Metrics. The deal documents are almost final and the company has distributed the draft agreements to the smaller investors participating in the initial close. The CEO of Wave Metrics just forwarded you an email from one of the investors and has asked you to help write a response.

The email reads:

"Hi Angie,

Thanks for the opportunity to participate in the round. I'm a little confused about the IRA. I see here that it says some of the rights are only given to "Major Investors." How do I know if I'm a major investor and which rights are for all investors and which are for major investors only?

Thanks for the information."

You've been asked to write a response that Angie can forward directly to the investor but first the senior associate on the deal would like to discuss what you plan to include in the email.

Instructions

Come prepared to discuss what you'll include in your email.